

# Todd Nicholas

Senior Counselor - Williamsville, New York

Todd has an extensive corporate background (GE Engineering & Manufacturing Management) creating and conducting interactive management/leadership training programs for diverse industries as well as expertise in professional/executive career counseling.

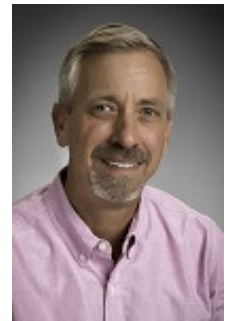
Todd develops and conducts management training on a wide variety of critical leadership skills learned during his corporate career at GE. He utilizes highly interactive sessions with breakouts, role playing, and group discussion to maximize retention. He also works with several hundred professional and executive outplacement candidates annually on resume development, career decisions, interviewing and negotiating job offers. Todd serves as a guest lecturer on leadership, motivation, organizational effectiveness and career topics for several area colleges.

## BUSINESS EXPERIENCE

- GE Manufacturing Management Program (2 years)
- Corporate Operations/Inventory/Quality/Engineering Management Experience (13 Years)
- Entrepreneurial Small Business Ownership Experience (5 Years)
- Management/Leadership Training Experience (10 Years)
- Career Counseling (Career Direction, Resume Development, Interview Training) Experience (13 Years)

## EDUCATION & CREDENTIALS

- Graduate Level Business Courses, Syracuse University
- B.S. - Electrical Engineering, Clarkson University
- Green Belt Six Sigma Certification
- Master Career Counselor Certification
- Certified in Multiple Assessments



## Areas of Expertise

- Management / Leadership Training
- Curriculum Development
- Performance Management Training
- Career Counseling
- Resume Development

## Industries

- Manufacturing
- Technology
- Insurance
- Healthcare
- Banking